



RAJKIYA ENGINEERING COLLEGE
KANNAUJ, (UP)-209732
(A Government Engineering College)

Ref. 176 /T.P.O. /R.E.C./Kannauj/2023-24

Date:15/05/2024

NOTICE

“SKILL INTERN” is going to have a recruitment drive for **B.Tech** (2024 Passing batch, 2022 & 2023 passout batch) students for the Business Development Associate and Lead Generation Executive with CTC of 5.2 LPA. Eligible student to fill the below-given form for the “SKILL INTERN” latest by 17 May 2024.

For registration & more information, visit the below given link. Further information regarding the company & work profile can be found in pdf attached with this notice.

JOB ROLES: Business Development Associate & Lead Generation Executive

LOCATION: Bengaluru, Karnataka

QUALIFICATION: Any Graduation/ Post Graduation.

SELECTION PROCESS: ONLINE ASSESSMENT & HR INTERVIEW

Registration Link – <https://forms.gle/CVnfrb8AY9XEepF2A>

In-charge
Training & Placement

Copy to: –

1. Director Ma'am, for her kind Information.
2. Registrar Office.
3. All Departmental coordinator.

In-charge
Training & Placement

ABOUT SKILL INTERN

Skill Intern Edu Tech is a forward-thinking educational technology company dedicated to empowering the next generation of engineers and innovators. Our mission is to bridge the gap between classroom learning and real-world engineering by offering advanced engineering programs tailored to students seeking a deeper understanding of the field.

At Skill Intern Edu Tech, we understand that traditional education often falls short in equipping students with the practical skills and hands-on experience necessary to excel in the ever-evolving engineering landscape. That's why we have crafted a comprehensive suite of programs designed to nurture talent, foster creativity, and ignite a passion for engineering.

Our flagship programs cover a wide spectrum of engineering disciplines, including mechanical, electrical, electronics, civil, and software engineering. We provide students with access to cutting-edge tools, state-of-the-art labs, and industry-standard software to ensure they gain practical experience that aligns with the demands of today's engineering world.

What sets Skill Intern Edu Tech apart is our commitment to mentorship and personalized learning. We believe in the power of one-on-one guidance, which is why our programs include dedicated mentors who are industry professionals. They not only offer guidance but also share real-world insights, helping students apply theoretical knowledge to solve complex engineering challenges. Our internships and projects are a cornerstone of our educational approach. Students have the opportunity to work on real projects with industry partners, gaining invaluable hands-on experience and building a portfolio that will set them apart in the job market.

Moreover, our flexible learning platform allows students to access our programs from anywhere in the world, making high-quality engineering education accessible to all. We offer a blend of self-paced learning, live webinars, and interactive workshops to cater to diverse learning styles.

Skill Intern Edu Tech is committed to fostering a global community of skilled engineers who are ready to tackle the challenges of the future. We believe that by providing students with advanced engineering education, practical experience, and mentorship, we are shaping the innovators and problem-solvers of tomorrow.

Join us on this exciting journey of knowledge, innovation, and transformation in the world of engineering education. Together, we can unlock the full potential of aspiring engineers and prepare them for a future where their skills will make a difference.

JOB SUMMARY:

We are seeking a motivated and results-driven Business Development Associate to join our team. The Business Development Associate will be responsible for generating leads, qualifying prospects, and closing sales deals over the phone or through online channels. The ideal candidate will have excellent communication skills, a strong sales acumen, and the ability to thrive in a fast-paced environment.

JOB ROLES:

1. Business Development Associate
2. Lead Generation Executive

LOCATION:

Bengaluru, Karnataka

QUALIFICATION:

- Any Graduation/ Post Graduation.

SELECTION PROCESS:

ONLINE ASSESSMENT & HR INTERVIEW

TRAINING & INTERNSHIP PERIOD: 4 Months

(16000/- per month during Training & Internship period)

POST INTERNSHIP PERIOD: 5.2 LPA

[4.2 LPA (Base) + 1 LPA(Incentives)]

RESPONSIBILITIES:

1. BUSINESS DEVELOPMENT ASSOCIATE

- Conduct market research to identify potential clients, market trends, and competitors.
- Negotiate terms and pricing with clients to reach mutually beneficial agreements.
- Understand client needs and provide excellent customer service.

2. LEAD GENERATION EXECUTIVE:

- Identify and qualify leads through various channels such as cold calling, email campaigns, networking, and social media.
- Develop strategies to generate leads and expand the client base.
- Maintain a pipeline of prospective clients and track lead progress.

BENEFITS:

- Will get Incentives based on the Performance.
- Opportunities for career growth and advancement.
- Ongoing training and professional development.
- Positive and collaborative work environment.

COMPANY CULTURE:

At our company, we value innovation, integrity, and teamwork. We foster a supportive and inclusive culture where employees are empowered to reach their full potential. Join us and be part of a dynamic team dedicated to driving success and making a positive impact in the marketplace.

SKILL INTERN