Ref. 39 /T.P.O. /R.E.C./Kannauj/2024-25

NOTICE

Academor is hiring B.Tech.(All Branch – 2024 passout batch & 2025 passing batch) students for Business Development Associate with CTC of ₹4-6 LPA. It is mandatory for all the eligible students to fill the registration form for the Academor latest by 12 Nov. 2024. Further information regarding the company & work profile can be found in attached pdf with this notice & for registration visit the below given link.

Registration Link - https://forms.gle/gk8gU4ph6HDaZtXM7

In-charge Training & Placement

Date: 11.11.2024

Copy to: -

- 1. Director Ma'am, for her kind Information.
- 2. Registrar Office.
- 3. All the Head of Departments.
- 4. All Departmental coordinator.
- 5. All Notice Board.

In-charge, Training & Placement



ABOUT THE COMPANY

Academor

We aim to be more than just an ed-tech platform by providing students with the tools to connect the dots about their career paths.

We provide over 25 courses to cater to the individual needs of each student and help them realize their goals in across various fields. You will be guided by more than 45 mentors who are on board.

At Academor, we outline a path for you to shine!

EMPLOYMENT ROLE

BUSINESS DEVELOPMENT ASSOCIATE





ELIGIBILITY CRITERIA: ANY GRADUATE (UG/PG)

ROLES & RESPONSIBILITIES

#1

Procuring new clients through direct contact, collaborating with the sales and marketing team



#2

Oversee the sales process to attract new clients



#3

Making multiple outbound calls to potential clients





Prepare & deliver pitches to potential clients

#4



Suggest upgrades or additional products that may be of interest to clients

#5

SKILLS REQUIRED



Excellent verbal and communication skills to connect and interact with customers

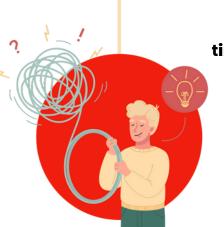


Ability to work independently or as an active member of a team





Demonstrated and proven track record of excellent sales results



Excellent analytical & time-management skills

STIPEND DETAILS



TRAINING PERIOD

UG: INR 15,000 + 10,000(Incentives)

PG: INR 18,000 + 12,000(Incentives)

*First 10 days of training are unpaid

AFTER COMPLETION OF TRAINING

UG: Pre-Placement Offer (4-6 LPA)

PG: Pre-Placement Offer (6-8 LPA)

*Based on performance

