



RAJKIYA ENGINEERING COLLEGE
KANNAUJ, (UP)-209732
(A Government Engineering College)

Ref. 39 /T.P.O. /R.E.C./Kannauj/2024-25

Date: 11.11.2024

NOTICE

Academor is hiring B.Tech.(All Branch – 2024 passout batch & 2025 passing batch) students for **Business Development Associate** with CTC of **₹4-6 LPA**. It is mandatory for all the eligible students to fill the registration form for the **Academor** latest by **12 Nov. 2024**. Further information regarding the company & work profile can be found in attached pdf with this notice & for registration visit the below given link.

Registration Link - <https://forms.gle/gk8gU4ph6HDaZtXM7>

In-charge
Training & Placement

Copy to: –

1. Director Ma'am, for her kind Information.
2. Registrar Office.
3. All the Head of Departments.
4. All Departmental coordinator.
5. All Notice Board.

In-charge,
Training & Placement



www.academor.com

Academor

Job Description



ABOUT THE COMPANY

Academor

We aim to be more than just an ed-tech platform by providing students with the tools to connect the dots about their career paths.

We provide over 25 courses to cater to the individual needs of each student and help them realize their goals in across various fields. You will be guided by more than 45 mentors who are on board.

At Academor, we outline a path for you to shine!

EMPLOYMENT ROLE

BUSINESS DEVELOPMENT ASSOCIATE



TRAINING DURATION

*3/6/12
months*



MONTH OF JOINING

Jan/Feb/Mar

ELIGIBILITY CRITERIA : ANY GRADUATE (UG/PG)

ROLES & RESPONSIBILITIES

#1

Procuring new clients through direct contact, collaborating with the sales and marketing team



#2

Oversee the sales process to attract new clients



#3

Making multiple outbound calls to potential clients



Prepare & deliver pitches to potential clients



#4

Suggest upgrades or additional products that may be of interest to clients



#5

SKILLS REQUIRED



Excellent verbal and communication skills to connect and interact with customers



Ability to work independently or as an active member of a team



Able to professionally & confidently communicate



Demonstrated and proven track record of excellent sales results



Excellent analytical & time-management skills

STIPEND DETAILS

TRAINING PERIOD

UG: INR 15,000 + 10,000(Incentives)

PG: INR 18,000 + 12,000(Incentives)

*First 10 days of training are unpaid



AFTER COMPLETION OF TRAINING

UG: Pre-Placement Offer (4-6 LPA)

PG: Pre-Placement Offer (6-8 LPA)

*Based on performance

