



RAJKIYA ENGINEERING COLLEGE
KANNAUJ, (UP)-209732
(A Government Engineering College)

Ref. 86 /T.P.O. /R.E.C./Kannauj/2024-25

Date:18.03.2025

NOTICE

KI-Tech Private Limited is hiring B.Tech.(2025 passing batch) students for Inside sales specialist / Lead Generation Executive with CTC of ₹7.2 LPA. It is mandatory for all the eligible students to fill the registration form for the **KI-Tech Private Limited** latest by **22 March, 2025**. Further information regarding the company & work profile can be found in attached pdf with this notice & for registration visit the below given link.

Registration Link: - <https://forms.gle/1zurt1rFmqbABU5W8>

In-charge
Training & Placement

Copy to: –

1. Director Sir, for his kind Information.
2. Registrar Office.
3. All HoD
4. All Notice Board.

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ABOUT KITECH

Kitech is transforming engineering education by blending cutting-edge technology with immersive, hands-on learning experiences. We recognize that traditional education often fails to connect classroom theory with the practical demands of the engineering industry. That's why at Kitech, we've designed a unique educational ecosystem where students don't just learn—they actively engage with the tools, projects, and challenges that define modern engineering.

Our approach is simple yet powerful: combine advanced technical training with real-world application. Kitech students gain access to state-of-the-art labs, industry-standard software, and a curriculum that evolves with the latest technological advancements. But what truly sets us apart is our commitment to mentorship. Every student is paired with an industry professional who offers personalized guidance, real-world insights, and the kind of practical knowledge that textbooks can't provide.

We also believe that education should be accessible and adaptable. Kitech's platform allows students to learn at their own pace, participate in live, interactive sessions, and work on projects that mirror the complexities of real engineering challenges. Whether you're in the classroom or halfway across the globe, Kitech provides the tools and support needed to succeed.

At Kitech, we're not just preparing students for their first job; we're equipping them with the skills and mindset to become leaders and innovators in their field. Our vision is to build a global community of engineers ready to tackle the challenges of the future with creativity, expertise, and confidence.

Join us on this journey, where education meets innovation, and together, we can shape the future of engineering.

JOB SUMMARY:

We are seeking a motivated and results-driven Inside Sales Specialist to join our team. The Inside Sales Specialist will be responsible for generating leads, qualifying prospects, and closing sales deals over the phone or through online channels. The ideal candidate will have excellent communication skills, a strong sales acumen, and the ability to thrive in a fast-paced environment.

JOB ROLES:

1. Inside Sales Specialist
2. Lead Generation Executive

LOCATION:

Hyderabad,Telangana

QUALIFICATION;

- Any Graduation/ Post Graduation.

SELECTION PROCESS:

GROUP DISCUSSION & HR INTERVIEW

TRAINING & INTERNSHIP PERIOD: 4 Months (15000/- per month during Training & Internship period)

POST INTERNSHIP PERIOD: 7.2 LPA [6.2 LPA (Base) + 1 LPA(Incentives)]

RESPONSIBILITIES:

1. INSIDE SALES SPECIALIST:

- Conduct market research to identify potential clients, market trends, and competitors.
- Negotiate terms and pricing with clients to reach mutually beneficial agreements.
- Understand client needs and provide excellent customer service.

2. LEAD GENERATION EXECUTIVE:

- Identify and qualify leads through various channels such as cold calling, email campaigns, networking, and social media.
- Develop strategies to generate leads and expand the client base.
- Maintain a pipeline of prospective clients and track lead progress.

BENEFITS:

- Will get Incentives based on the Performance.
- Opportunities for career growth and advancement.
- Ongoing training and professional development.
- Positive and collaborative work environment.

COMPANY CULTURE:

At our company, we value innovation, integrity, and teamwork. We foster a supportive and inclusive culture where employees are empowered to reach their full potential. Join us and be part of a dynamic team dedicated to driving success and making a positive impact in the marketplace.